

JOB ADVERTISEMENT



Senior Manager Finance & Accounting

Farmingdale, NY | Full-time | 3/2 Hybrid

Corporate Summary

For over a century, beyerdynamic has been a pioneer in professional audio, designing and building world-class microphones and headphones that have shaped stages, studios, and creators' desks around the globe. Founded in 1924 in Berlin and headquartered today in Heilbronn, Germany, the company continues to pair craftsmanship with innovation.

The Role

As Sr. Manager, Finance & Accounting, you will be the financial leader for North America. In collaboration with HQ, you will compile and present financials to HQ to facilitate monthly and quarterly close, and manage the year-end consolidation and audit as needed. Provide reporting to assist cross-functional teams on forecasting, cash and working capital management, compliance, and credit and collections. You will partner with the Managing Director – N.A., Global Finance, and key third parties to translate strategy into executable plans, keep performance on target, and maintain robust internal controls to adhere to US GAAP, tax law, and groupwide company policies.

Why this role matters

Key aspects of this position will include:

- Providing a single source of financial truth for leadership and key stakeholders
- Sharpening beyerdynamic's planning accuracy, cash visibility, and risk controls
- Enabling profitable growth with US and Canadian retail partners, including ecommerce marketplaces
- Laying the groundwork to expand the Finance and Accounting team as revenues scale

Your Responsibilities:

Financial reporting and control

- Lead timely, accurate financial statements, management reports, and variance analyses; ensure adherence to US GAAP, tax rules, labor law, and group policies
- Partner with HQ to set internal controls to safeguard assets, coordinate audits and external accountants
- Establish a single source of financial truth via monthly reporting that includes trade spend and dealer-specific expenses to net margin
- Ensure full compliance in accounting for trade programs and other variable considerations; maintain audit-ready documentation with accurate accruals and true-ups

Planning, forecasting, and strategy

- Partner with Leadership and HQ to assist in annual budgeting and rolling forecasts
- Monitor performance, surface insights, and recommend course corrections; communicate results to internal and external stakeholders
- Build models for gross-to-net by channel and key retailers (pricing, discounts/rebates, co-op/MDF, returns/RTV, freight, OTIF penalties) and quantify promo ROI and price/mix effects
- Partner with Sales and the Managing Director on customer/channel P&Ls and scenario plans (terms, deduction risk, inventory/availability) to maximize profitable sell-in and sell-through



Maintaining Accounts Receivables, Account Payables and Customer Credit Management

- Oversee AR/AP and customer credit management; set and review credit limits, aging, and collection KPIs
- Ensure accurate invoicing and terms compliance; produce AR aging and collection performance reporting with clear action plans
- Track and provide input when necessary, concerning financial levers associated with retail, distribution, and online/marketplaces: pricing/MAP, promotional funding/markdown support, chargebacks/deductions, returns/RTV, payment terms, freight, and OTIF compliance
- Improve deductions prevention and dispute process; reduce DSO and unauthorized deductions via KPI tracking, root-cause analysis, and escalation workflows

Cash and liquidity management

- Own daily cash positioning, short-term liquidity forecasting, and banking relationships
- Execute cash-in/cash-out operations with rigor and transparency
- Maintain a rolling 13-week cash flow; optimize working capital and the cash conversion cycle across AR, AP, and inventory in partnership with Operations/Supply Chain
- Proactively manage bank fees, covenants, and sweep structures to improve liquidity and cost of cash

Compliance and risk management

- Ensure compliance with financial regulations and company policies; continuously improve processes and controls
- Maintain and test internal controls across order-to-cash and procure-to-pay
- Ensure policy adherence across trade programs, credit, and deduction management

Your Qualifications:

- Must reside in a location that is commutable to Farmingdale, NY
- Must be willing to work from Beyerdynamic's N.A. HQ on a 3/2 hybrid schedule
- Bachelor's degree in Finance, Accounting, or related field; MBA or CPA preferred
- 5+ years in financial management with 2+ years in a senior role.
- Demonstrated strength in FP&A, reporting, and presenting insights to executives
- Advanced Excel and strong familiarity with financial systems; SAGE and SAP experience preferred
- Experience working with US and Canadian retailers and Amazon is a plus
- Clear, confident communicator and team leader with a bias for action and accountability
- Previous experience working within a business that sells through retail, distribution, and online/marketplaces is a plus.

Does that sound like your new challenge?

Then we look forward to getting to know you! Become part of our team and help us make beyerdynamic even bigger worldwide. We look forward to your application.

beyerdynamic Inc.